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#### Overview

The Southern University Small Farm Academy is a course of study specifically designed to guide small, and limited resource farmers through the process of becoming more successful agricultural entrepreneurs. This unique training prepares small farmers to make better decisions on their farm or agricultural operation, while also equipping them with the necessary skills and expertise to assume positions of leadership in the agricultural community.

#### **Mission Statement**

The Small Farmer Academy mission is to promote the sustainability of Louisiana small family farms through enhanced business management skills.

### **Objectives**

- Increase the leadership, decision making and skills of participants.
- Enhance understanding of state and federal government agricultural economies, and the effects of global agriculture on the US economy.
- Improve ability to manage a farm business in a competitive global economy.
- Develop and enhance business management and marketing skills.
- Introduce producers to how decisions are made at the parish, state, regional and national levels.

### Why Participate:

 Better understanding of agricultural policy and the decision-making process.

- Increase net farm income.
- Better understanding of USDA programs and services.

### **Target Audience**

Any beginning, veteran, or potential farmers in the state of Louisiana. However, we also specialize in small, limited resource farmers.

### **Emerging Topics & Trends**

- A. Business and Marketing Program
- **B. Hoop House & Greenhouse Construction**
- C. Resources / Funding
- **D. Farmer Mentorship**
- E. Whole Farm Planning
- F. One-on-One Farm Evaluation
- G. Farm Tours and Field Days
- **H. Computer Literacy / Training**



#### Target Areas

Statewide



#### **Contact Us**

For more information, contact:

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#### **Southern University Agricultural Land-Grant Campus**

## **Small Farmer Academy**

Please complete this application form and mail to:

Brian Keith Phillips, Ph.D. SU Agricultural Land-Grant Campus P. O. Box 10010, Baton Rouge, LA 70813

Information provided on this form will be used to select participants for the program. Two letters of recommendation, and a statement of interest must be sent with the application. Selected participants will be notified.

For additional information, call: (225) 771-3532; Fax: (225) 771-2861; or email: brian\_phillips@suagcenter.com

	Applicant I	nformation			
Full Name:					
Last	First	M.I.	75.00		
Address:					
Street Address		E THE PERSON NAMED IN	Apartment/Unit #		
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African American	se choose One box below): Native A	merican of Alaskan Native			
Southeast Asian	Hispanic				
Pacific Islander		Caucasian			
Other (Specify)					
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Describe	the	farm	operation:
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Crop(s)	Acres	Livestock or Poultry	Units	
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Percentage of annual income	e earned from farming:			
Present employer (or enterp	rise if self-employed:			
Briefly describe your agribus	iness activities:			
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What is your present position	n and describe your responsibilities on t	he farm?		
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No				
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Sign:	Date:			
The state of the s				
Return to:		Brian Keith Phillips, Ph.D. SU Agricultural Land-Grant (		
		P. O. Box 10010, Baton Rou	ge, LA 70813	